

Amanda Collinworth

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OBJECTIVE: Seeking an opportunity as a Retail Sales Associate at K-Mart utilizing stellar problem solving skills and excellence in delivering customer services in order to ensure recurring business for the store.

KEY QUALIFICATIONS

- 3+ years' extensive experience in the retail environment
- Proven record of driving profitable sales through promotions and merchandizing
- Highly skilled in achieving store sales goals in a team-selling environment
- In depth knowledge of building exceptional customer experiences through engagement, attitude and service
- Proficient in performing daily departmental maintenance tasks

SPECIAL SKILLS

- Demonstrated ability to keep track of repeated customers, their likes and dislikes and their contact information
- Proven ability to anticipate customer responses
- High level of literacy in reading, writing, math and technology
- Bilingual – English and Spanish

PROFESSIONAL EXPERIENCE

Retail Sales Associate | All Solutions – Los Angeles, CA | May 2009 – Jan 2013

- Assisted customers with product selection and queries
- Investigated and resolved customer complaints
- Set up store displays
- Operated cash register as and when necessary
- Managed shelf stocking and pricing activities
- Handled inventory and stocks
- Reviewed merchandize movement
- Inspected merchandize for quality and quantity

EDUCATION

John Marshall High School, Los Angeles, CA
High School Diploma – 2008

ADDITIONAL CAPABILITIES

- Available for flexible scheduling
- Proven ability to listen actively and act quickly
- Proficient in responding to the range of shopping types