

# Scott Dexter

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## Professional Summary

Enthusiastic and diligent Sales Associate Retail employee with an excellent sales and customer satisfaction record. Adept at maintaining cordial and professional relationships with colleagues, customers and supervisors. Able to function very well independently or as part of a sales associate team.

## Core Qualifications

- Wide sales and customer service experience
- High expertise in advertisement and promotion
- Excellent knowledge of product features
- Superior communication abilities
- Outstanding goal-setting and planning skills
- Exceptional understanding of customer needs
- Strong abilities in effective listening

## Experience

June 2010 to Present Junco Freight, Inc., Bellevue, NE Sales Associate Retail

- Achieved all set sales goals while providing outstanding customer service.
- Pushed products while identifying with individual customer requirements and preferences.
- Maintained clean display and store appearance
- Updated customer database on a daily basis.
- Fostered and maintained excellent customer relationships.

June 2006 to May 2010 Arvada Corporation, Inc., Omaha, NE Sales Associate Retail

- Arranged transfers and stock displays.
- Greeted customers at door and determined their individual needs.
- Ensured customer satisfaction at every stage of sale.
- Recommended new products and upcoming events to customers.
- Responded to all customer queries with accuracy and courtesy.

## Education

2006 Metropolitan & Technical Community College, Omaha, NE Associate's Degree in Marketing